

Kaya Limited

May 4, 2018

To,
The Secretary,
BSE Limited,
1st Floor, Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001
BSE Scrip Code: 539276

To,
The Manager
Listing Department
National Stock Exchange of India
Limited, 'Exchange Plaza', C-1 Block G
Bandra Kurla Complex, Bandra(E)
Mumbai 400051
NSE Symbol: KAYA

Subject: Media Release –Q4 – FY2017-18

Dear Sir/ Madam,

Please find enclosed a media release by Kaya Limited in respect of the quarter and financial year ended March 31, 2018.

This is for your information and records.

Thank you.

For **Kaya Limited**



Nitika Dalmia
Company Secretary &
Compliance Officer

Encl: A/a



KAYA LIMITED

Media Release – Q4 FY18

Kaya Limited Q4 FY18 results

Highlights of Q4 FY18

Kaya Limited posted consolidated Revenue from Operations of INR 97.4 crores for the quarter ended 31st March 2018, decline of 15% over corresponding quarter ended 31st March 2017.

India business Net Revenue declined by 5% and International business declined by 23% respectively.

Consolidated EBIDTA of Q4 FY 18 break-even, as compared to INR (0.9) crores in Q4 FY 17.

Consolidated Business Loss for the quarter ended 31st March 2018 is INR (8.3) crores compared to INR (4.9) crores for the corresponding quarter ended 31st March 2017.

Highlights of FY18

Kaya Limited posted consolidated Revenue from Operations of INR 400.4 crores for the year ended 31st March 2018, a decline of 2% over corresponding year ended 31st March 2017.

India business reported a Net Revenue growth of 4% and International business declined by 7% respectively.

Consolidated EBIDTA for FY 18 is INR (0.5) crores compared to INR (21.8) crores in FY 17.

Consolidated Loss post Minority Interest for the year ended 31st March 2018 is INR (21.5) crores, compared to INR (29.4) crores for the corresponding year ended 31st March 2017.

Overall in India Kaya have 103 clinics & 151 Kaya Skin Bars outlets and operates 24 clinics in Middle East..

Kaya Limited is leading specialty skin care, solution provider in India and Middle east either directly or through one or more of its subsidiaries. Kaya Limited ("Kaya") was incorporated on 27th March, 2003 as part of wholly owned subsidiary of Marico Limited and was demerged from Marico Limited in September, 2013. Kaya delivers holistic skincare solutions through its range of Kaya Skin Clinics (103 in India and 24 in the Middle East) and product retail format called Kaya Skin Bar (151 in India).

Kaya Skin Clinic, chain of specialized skincare clinics, offers customized solutions by expert dermatologists delivered through a synergistic combination of products and services backed by state-of-the-art safe skincare technologies.

Kaya runs with a single minded objective of delivering flawless skin through expert skincare solutions that include services in the areas of Acne/Acne-scar Reduction, Pigmentation, Anti-Ageing, Laser Permanent Hair Reduction, etc. along with regular beauty enhancement & maintenance services. Kaya also has a range of more than 50 skincare & hair care products ranging from daily skin care to specific skin concerns like acne, pigmentation, ageing, etc.

For more information, visit www.kaya.in

Kaya Limited, Regd. Off: 23/C, Mahal Industrial Estate, Mahakali Caves Road, Andheri (East), Mumbai 400 093.Tel: (91-22) 66195000

Website: www.kaya.in # Email: Investorrelations@kayaindia.net