## BSR&Co.LLP

Chartered Accountants

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Limited review report on Unaudited Quarterly Standalone Financial Results of Kaya Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

## To the Board of Directors of Kaya Limited

We have reviewed the accompanying statement of unaudited standalone financial results of Kaya Limited ('the Company') for the quarter ended 30 June 2018 ('the Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Attention is drawn to the fact that the figures for the 3 months ended 31 March 2018 as reported in these standalone financial results are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.

This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these unaudited standalone financial results based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity specified under section 143(10) of the Companies Act, 2013. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the standalone financial results are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited standalone financial results prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

The comparative standalone financial results of the Company for the quarter ended 30 June 2017 had been reviewed by the predecessor auditor who had expressed an unmodified conclusion thereon as per their report dated 2 August 2017 and which has been furnished to us by the Company's Management and has been relied upon by us for the purpose of our review of the Statement. Our conclusion is not modified in respect of this matter.

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

Raiesh Mehra

Partner

Membership No: 103145

Mumbai 3 August 2018

(Rs		

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		Quarter ended			Year ended
Sr. No.	Particulars	30 June 2018	31 March 2018	30 June 2017	31 March 2018
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
1	Income				
	(a) Revenue from operations	5,108.04	5,065.88	4,925.69	20,119.90
	(b) Other income	96.21	431.59	225.70	958.26
	Total income	5,204.25	5,497.47	5,151.39	21,078.16
2	Expenses				
_	(a) Cost of materials consumed	307.14	341.51	341.18	1,145.14
	(b) Purchase of stock in trade	10.35	27.87	39.32	103.87
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	44.04	(15.28)	14.45	126.85
	(d) Employee benefits expense	1,401.46	1,376.90	1,419.49	5,425.63
	(e) Finance costs	0.01	8.85	0.60	10.03
	(f) Depreciation and amortisation expense	336.60	422.45	275.53	1,314.11
		3,295.26	3,663.30	3,452.63	14,323.91
	(g) Other expenses				
	Total expenses	5,394.86	5,825.60	5,543.20	22,449.54
3	(Loss) before tax (1 - 2)	(190.61)	(328.13)	(391.81)	(1,371.38)
4	Tax expense:				=
	(a) Current tax		_	_	_
	(b) Deferred tax charge / (credit)	_	85.58	(121.07)	(37.81
	Total tax expense	-	85.58	(121.07)	(37.81
5	Net (loss) for the period (3 - 4)	(190.61)	(413.71)	(270.74)	(1,333.57
3	Net (1055) for the period (5 - 4)	(150.01)	(123172)	(270.74)	(1,555.57)
6	Other comprehensive income / (loss) (gross of tax)		Χ		
	(a) Items that will not be reclassified to profit or loss	(4.19)	(20.57)	(1.27)	(16.77
	Tax on above		-	-	-
	(b) Items that will be reclassified to profit or loss		-	-	-
	Tax on above	-	-	-	-
	Total other comprehensive income / (loss) (net of income tax)	(4.19)	(20.57)	(1.27)	(16.77
7	Total comprehensive income / (loss) for the period (5 + 6)	(194.80)	(434.28)	(272.01)	(1,350.34
/	Total comprehensive income / (loss) for the period (5 + 6)	(194.80)	(434.28)	(272.01)	(1,330.34
8	Paid-up equity share capital	1,304.35	1,303.09	1,302.80	1,303.09
	Face value per equity share	10.00	10.00	10.00	10.00
9	Earnings per equity share (of Rs. 10 each) (not annualised):				
	(a) Basic	(1.46)	(3.18)	(2.10)	(10.24
	(b) Diluted	(1.46)			
	See accompanying notes to the standalone financial results				





## Notes to the Kaya Limited Standalone financial results:

- 1. This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable.
- 2. The Standalone audited financial results of Kaya Limited ("the Company") for the quarter and year ended 30 June 2018 were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 3 August 2018. These financial results have been subject to limited review by the statutory auditors of the company and are available on the company's website http://www.kaya.in.
- 3. The Company has single operating segment viz. "Skin Care Business" in terms of Ind AS 108.
- 4. Other expenses includes rent of Rs 928.46 lakhs (30 June 2017: Rs 867.94 lakhs) and consumption of stores of Rs 606.00 lakhs (30 June 2017: Rs 683.64 lakhs) for the quarter ended 30 June 2018.
- 5. Following are the particulars of Employee Stock Options pursuant to various schemes:

	Quarter ended	Quarter ended	
Particulars	30 June 2018	30 June 2017	
Balance at the beginning of the quarter	137,713	150,008	
Granted during the quarter	25,118	42,100	
Forfeited / lapsed during the quarter	6,956	-	
Exercised during the quarter	12,691	5,450	
Outstanding at the end of the quarter	143,184	186,658	

- 6. The Company adopted Ind AS 115 with a modified retrospective approach, with the effect of initially applying this standard being recognised at the date of initial application (i.e. 1 April 2018) in Retained Earnings. Hence, the figures for the comparative periods and year ended 31 March 2018 have not been restated. On adoption of Ind AS 115, the Company refined its accounting of performance obligations including allocation of fair values and treatment of upfront fees. Consequently, Rs. 2,088.51 lakhs of Revenue from Operations has been reduced from Retained Earnings as at 31 March 2018. Further, as a result of this change, Revenue from Operations for the quarter ended 30 June 2018 is higher by Rs. 52.95 lakhs and loss after tax is lower by an equal amount. The Basic and Diluted EPS for the quarter ended 30 June 2018 is Rs. (1.46) per share instead of Rs. (1.98) per share.
- 7. Figures for the quarter ended 31 March 2018, represent the difference between the audited figures in respect of full financial year and the published figures for nine months ended 31 December 2017, which were subject to limited review.

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8. Previous period/year figures have been regrouped/reclassified to make them comparable with those of current period.

Place : Mumbai

Date: 3 August 2018

Harsh Mariwala

Chairman and Managing Director

